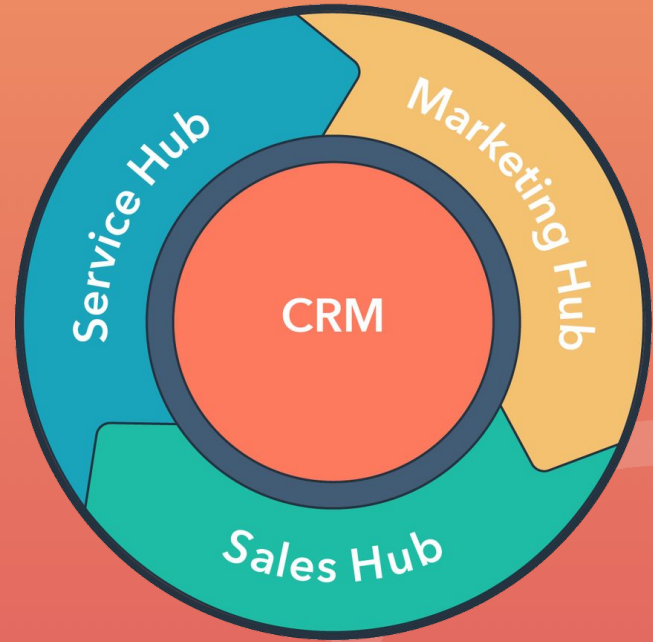
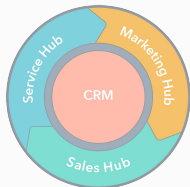


The HubSpot Growth Platform

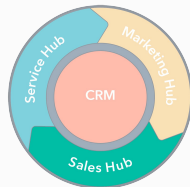


Hubspot offers a full stack of products for marketing, sales, and customer relationship management that are powerful alone, and even better when used together.



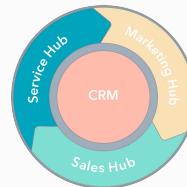
Marketing Hub

Attract and engage new customers by creating relevant, personal marketing.



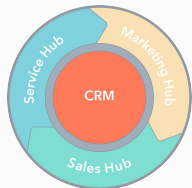
Sales Hub

Build an efficient process to engage your prospects and turn them into customers.



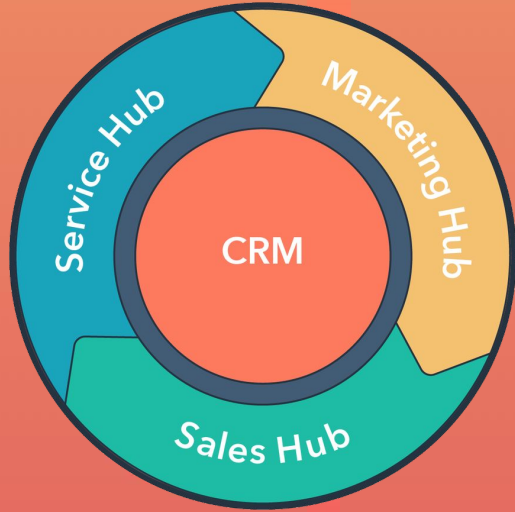
Service Hub

Engage, guide, and grow better with your customers, turning happy people into promoters.



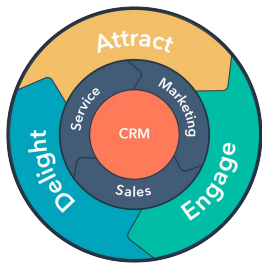
HubSpot CRM

The free CRM system for growing businesses that your team will love.



HubSpot CRM





HubSpot CRM

The free CRM system for growing businesses that your team will love.

Free

Conversations

Contacts

Companies

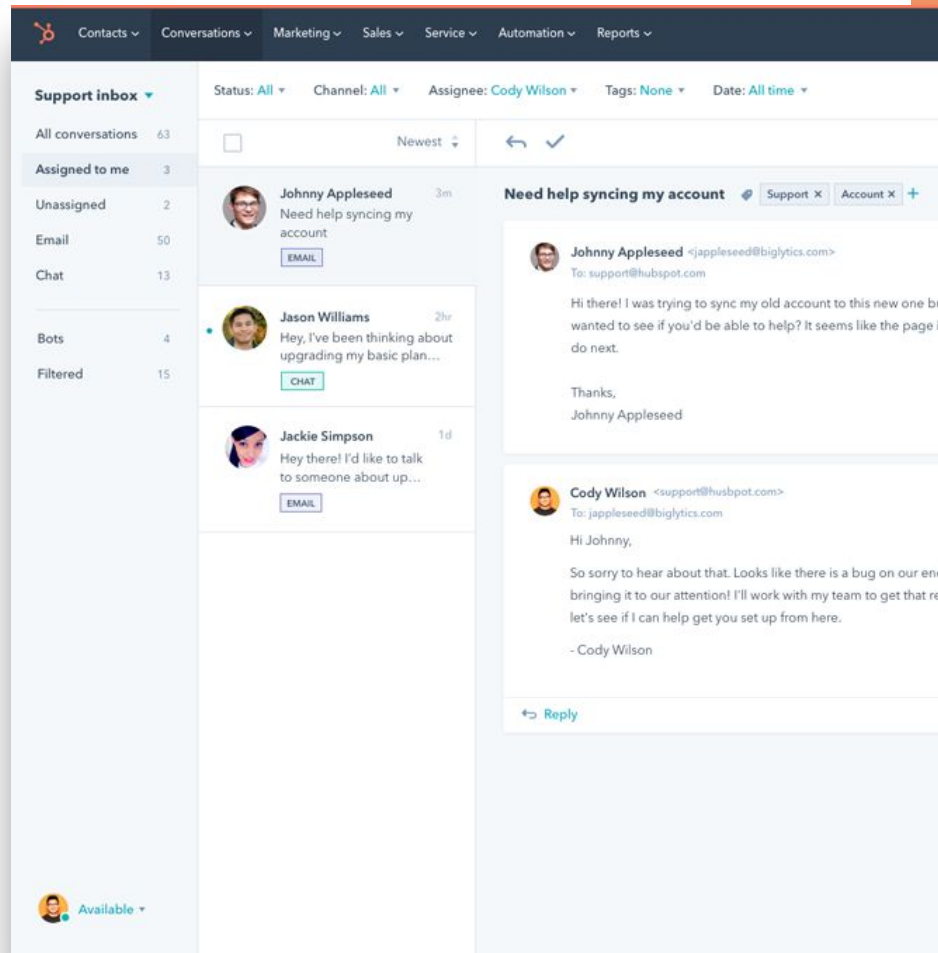
Deals

Tasks & Activities

HubSpot CRM:

Conversations Coming soon

Conversations is a universal, collaborative inbox that brings together messages from live chat, team email, and Facebook Messenger so you can view, manage, and reply to conversations from prospects and customers in one central place.



HubSpot CRM:

Contacts + Companies

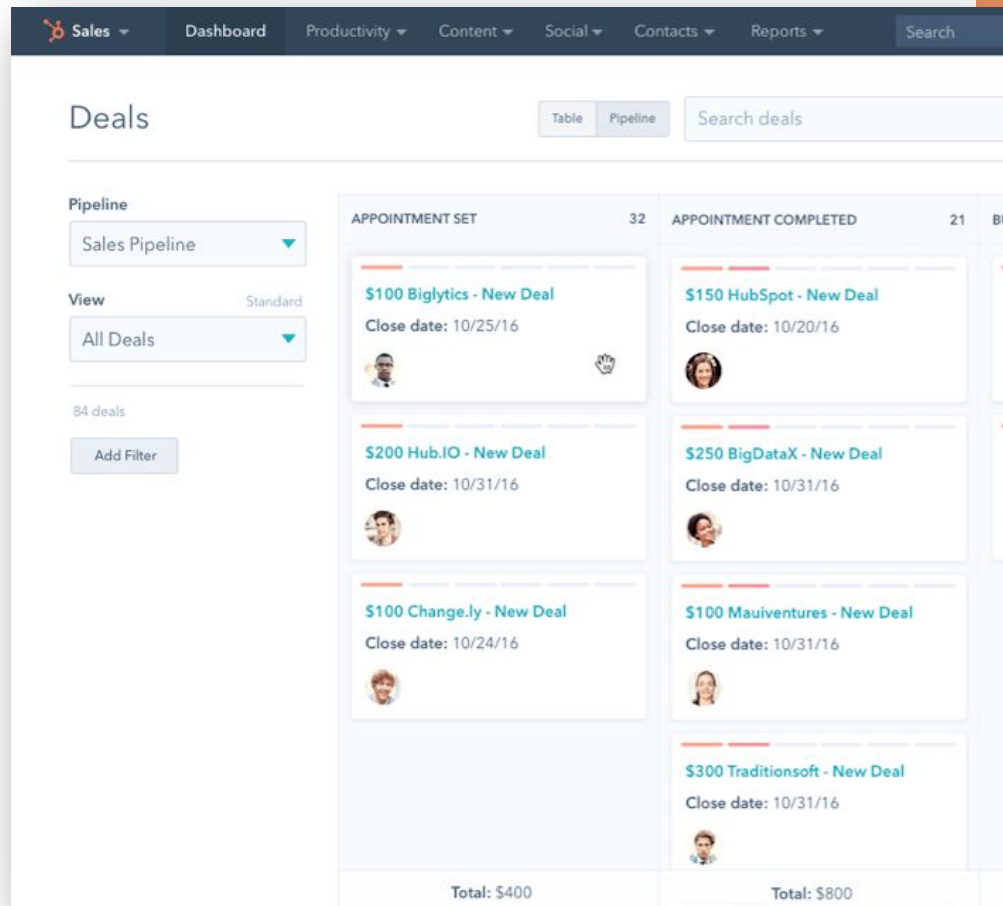
HubSpot CRM organizes everything you know about your contacts and their companies in a single place. Store data in custom fields, browse a timeline of past interactions, and communicate with your contacts from a single unified view.

The screenshot displays the HubSpot CRM interface. On the left, the contact profile for Emily Keefe is shown, including her profile picture, name, company (Xavier University), and an 'Actions' button. Below this, the 'About Emily Keefe' section shows her 'Became a Lead Date' as 12/06/2016 9:27 AM EST, with buttons to 'View all properties' and 'View property history'. The 'Emily's Company' section shows the Xavier University logo, name, website URL (http://xavier.edu), and a 'Name' field with 'Xavier University' entered. On the right, a navigation bar includes links for 'New note', 'Email', 'Call', 'Log activity', and 'Create'. Below this is a dropdown menu with 'Templates', 'Sequences', 'Documents', and 'Meetings'. The main content area shows an email composition screen with 'To: Emily Keefe (ekeefe@hubspot.com)', 'From: Lauren Pacifico (lpacifico@hubspot.com)', and a 'Subject' field. A rich text editor is visible below the subject field. At the bottom right, a calendar view for December shows a meeting notification: 'You have a meeting with Emily Keefe' with a duration of '1 Hour'. The meeting details include a link to 'https://www.uberconference.com/lpac', a dial-in number '401-283-6228', and a PIN '52890'.

HubSpot CRM:

Deals + Tasks

HubSpot CRM gives you everything you need to manage your sales pipeline and your customers across the entire lifecycle. Track and manage deals across the sales process. Organize tasks and attach them to the contacts and companies in your database.

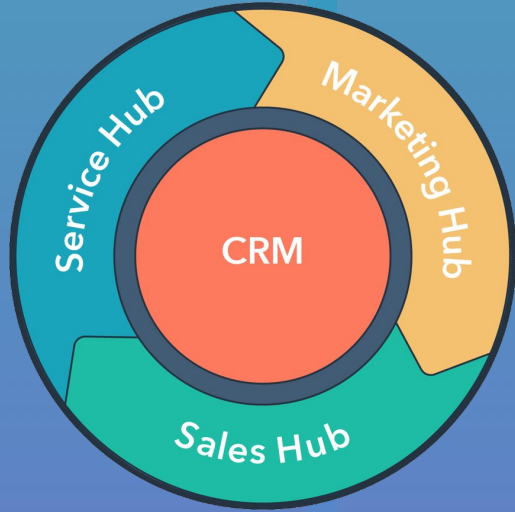


The screenshot displays the HubSpot CRM interface for managing deals. The top navigation bar includes links for Sales, Dashboard, Productivity, Content, Social, Contacts, Reports, and a search bar. The main heading is "Deals", with tabs for "Table" and "Pipeline" (selected). A search bar for deals is also present.

On the left sidebar, the "Pipeline" is set to "Sales Pipeline" and the "View" is set to "All Deals". It indicates there are 84 deals and provides an "Add Filter" button.

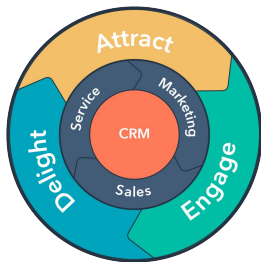
The main content area shows a pipeline with two columns:

- APPOINTMENT SET (32 deals):**
 - \$100 Biglytics - New Deal (Close date: 10/25/16)
 - \$200 Hub.IO - New Deal (Close date: 10/31/16)
 - \$100 Change.ly - New Deal (Close date: 10/24/16)**Total: \$400**
- APPOINTMENT COMPLETED (21 deals):**
 - \$150 HubSpot - New Deal (Close date: 10/20/16)
 - \$250 BigDataX - New Deal (Close date: 10/31/16)
 - \$100 Mauiventures - New Deal (Close date: 10/31/16)
 - \$300 Traditionsoft - New Deal (Close date: 10/31/16)**Total: \$800**



Service Hub





Service Hub

Service Hub helps you engage, guide, and grow better with your customers, turning happy people into promoters.

Professional

Conversations & Live Chat

Tickets

Knowledgebase

Templates, Sequences & Snippets

Documents, Meetings & Calling

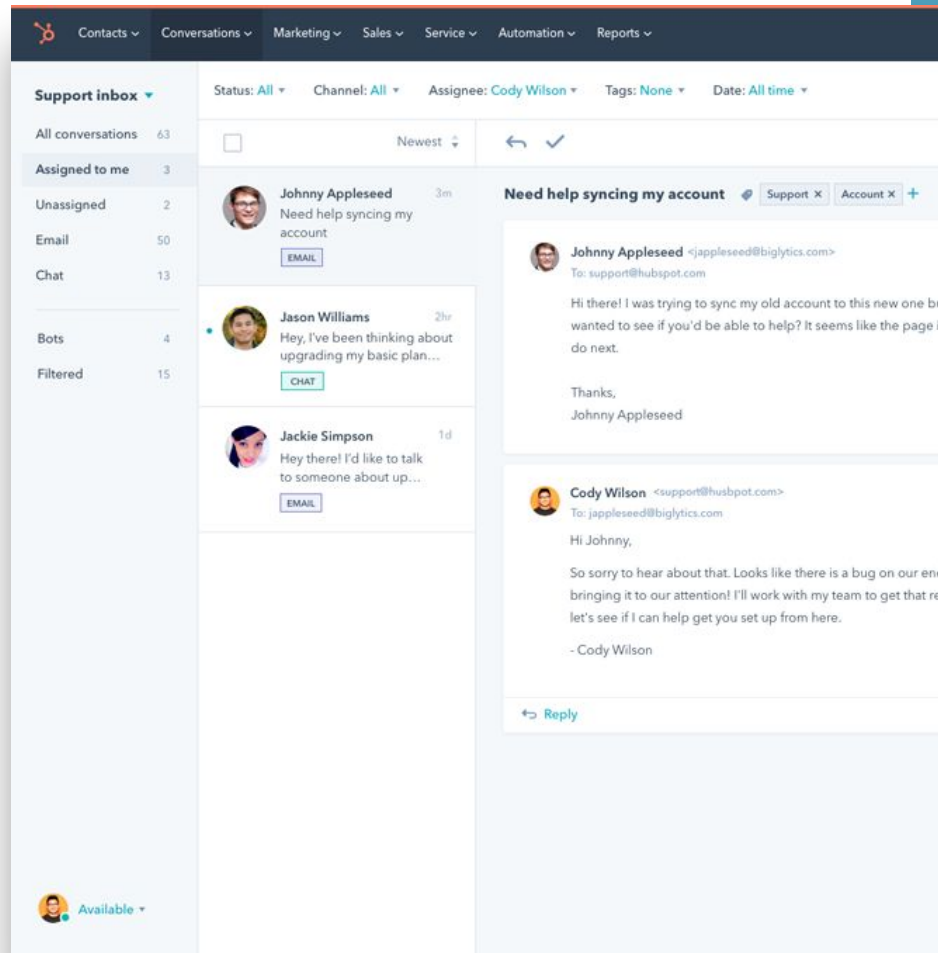
Bots & Automation

Feedback & Reporting

Service Hub Professional:

Conversations + Live Chat

Conversations is a universal, collaborative inbox that brings together messages from live chat, team email, and Facebook Messenger so you can view, manage, and reply to conversations from prospects and customers in one central place.



Service Hub Professional:

Tickets

Log customer issues as tickets that can be assigned to members of your team, organized and prioritized, and tracked in a central location.

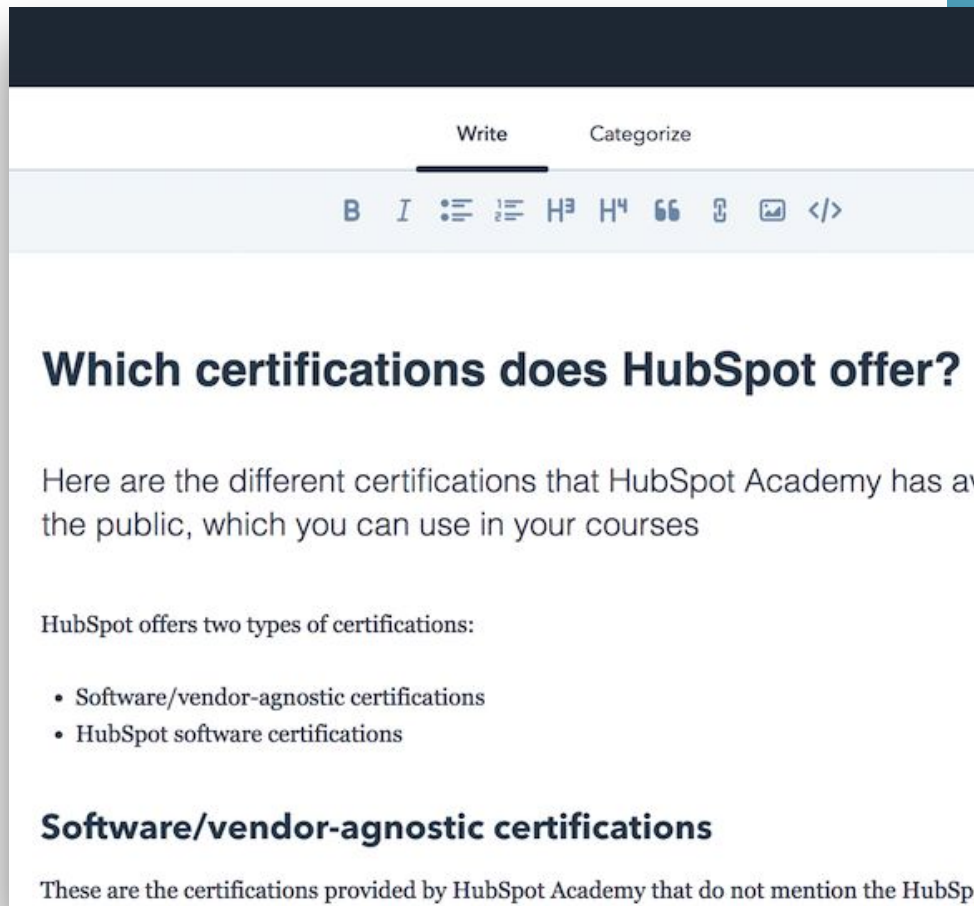
The screenshot displays the 'Tickets' interface in Service Hub Professional. The top navigation bar includes links for Contacts, Conversations, Marketing, Sales, Service, Automation, and Dashboards. The 'Tickets' section is active, showing a Kanban board with three columns: NEW (9 tickets), WAITING ON CONTACT (3 tickets), and WAITING ON US (3 tickets). The interface also includes a sidebar with 'All tickets', 'All saved filters >', 'Pipeline' (Ticket Pipeline), and '+Add filter'.

Column	Ticket Title	Open for	Priority
NEW (9)	test	Open for 2 days	Low
	Error Message	Open for 18 days	High
	Extension of free trial?	Open for 18 days	Low
	Free trial?	Open for 21 days	High
	Can't log in	Open for 22 days	High
	Lost item	Open for 22 days	High
	Trouble sharing files	Open for 22 days	High
WAITING ON CONTACT (3)	Help adding a user	Open for 18 days	High
	Export doesn't contain the right fields	Open for 22 days	Low
WAITING ON US (3)	Trouble logging in	Open for 23 days	Low
	Credit card issue	Open for 23 days	High
	Storage question	Open for 25 days	Low

Service Hub Professional:

Knowledgebase

Turn your customers' most frequently asked support questions and tickets into a robust, optimized knowledge base of help articles and documentation that's indexed in search engines.



Service Hub Professional:

Templates, Sequences & Snippets

Craft personalized templates for different support topics & customer milestones, and share them across your team.

Tee up a timed series of email messages based off your templates with Sequences.

Save time by saving short “snippets” of text you can easily drop into your emails using keyboard shortcuts.

The screenshot displays the HubSpot interface for creating an email sequence. On the left, a sidebar shows the 'Mail' menu with options like 'Inbox (2)', 'Starred', 'Sent Mail', 'Drafts (5)', and a list of templates including '_Outbox', 'copywriting', 'emerging le', 'Fidelity', 'GrowthSta', and a contact named 'Elise'. The main area is titled 'Sequences' and 'Meeting Follow Up'. It shows a sequence timeline with 'EMAIL 1' on 'Thu 9/14' and 'EMAIL 2' on 'Tue 9/19'. To the right, the 'Start sequence at:' dropdown is set to 'Email 1', and the 'End sequence at:' dropdown is set to 'My contact'. Below this, the 'Send email on' date is '09/14/2017' at '7:10 PM'. The email content area shows a 'Biglytics Recap' with the text 'Hey Jeffrey,' followed by a paragraph: 'Great connecting with you. We covered a lot on the call so I want links.' Below this is a list of items: 'Biglytics - \$50/month per user', 'Custom Objects - Unlimited', 'Advanced Reporting - Unlimited', 'Advanced Permissions', and 'Unlimited Events - Unlimited usage events'. At the bottom, there are 'Start sequence' and 'Cancel' buttons, and the 'To:' field is set to 'jrusso@hubspot.com'.


Service Hub Professional:

Documents

Build a library of helpful sales content for your entire team, share documents right from your Gmail or Outlook inbox, and see which content closes deals.

When a lead clicks an email link to open your document, or shares it with a colleague, we'll notify you instantly on your desktop. Get aggregate data about how your sales content is helping to move your sales process forward.




[← Back to documents](#)



About HubSpot

SHARES	VISITORS	VIEWS
145	11	17

Visitors


NAME	
	Joseph Cavallaro
	Kristen Kelley
	Julia McCarthy

Service Hub Professional:

Meetings

Put the power to book meetings in the hands of your customers. Meetings sync to your Google or Office 365 calendar, so your schedule is always up-to-date. As meetings are booked, HubSpot automatically creates new records and logs the activity in your CRM.

UTC -04:00 Eastern Standard Time



Schedule time to chat with a Biglytics data analyst...

< October >

SUN	MON	TUE	WED	THU	FRI	SAT
25	26	27	28	29	30	1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29

Confirm meeting for

Friday, October 28, 2016 3:00 PM

First name *

Last name *

Your email address *

Company Name *

Company Size (employees) *

Service Hub Professional:


Calling

Use data from your HubSpot CRM to prioritize your most important calls, and set up a daily calling queue. Just one click connects you to your customers through Voice Over IP or your desk phone.


The screenshot displays the HubSpot Calling interface. At the top, a green status bar shows "Connected to: +18603020709" and a timer at "0:08". A red hang-up button is in the top right corner. Below the status bar, a navigation bar includes a back arrow and the text "< Contacts". The main content area is divided into two columns. The left column features a contact card for Taylor O'Neil, HR Director at PKGD Marketing, with a profile picture, a name, a title, and an "Actions" dropdown menu. Below the card, a message states "This contact is not currently eligible to sync." with a "Details" link. The right column contains a "New note" and "Email" button, a text input field for "Take notes on this call...", a rich text editor with icons for bold, italic, and link, and a red "Hang up" button. At the bottom right, a calendar view shows "September 2" with a confirmation icon and a notification that says "You made a call on September 2".



Connected to: +18603020709
0:08

< Contacts



 Taylor O'Neil
HR Director at PKGD Marketing


Actions ▾

 This contact is not currently eligible to sync.
[Details](#)


 New note  Email

Take notes on this call...

A  

 Hang up

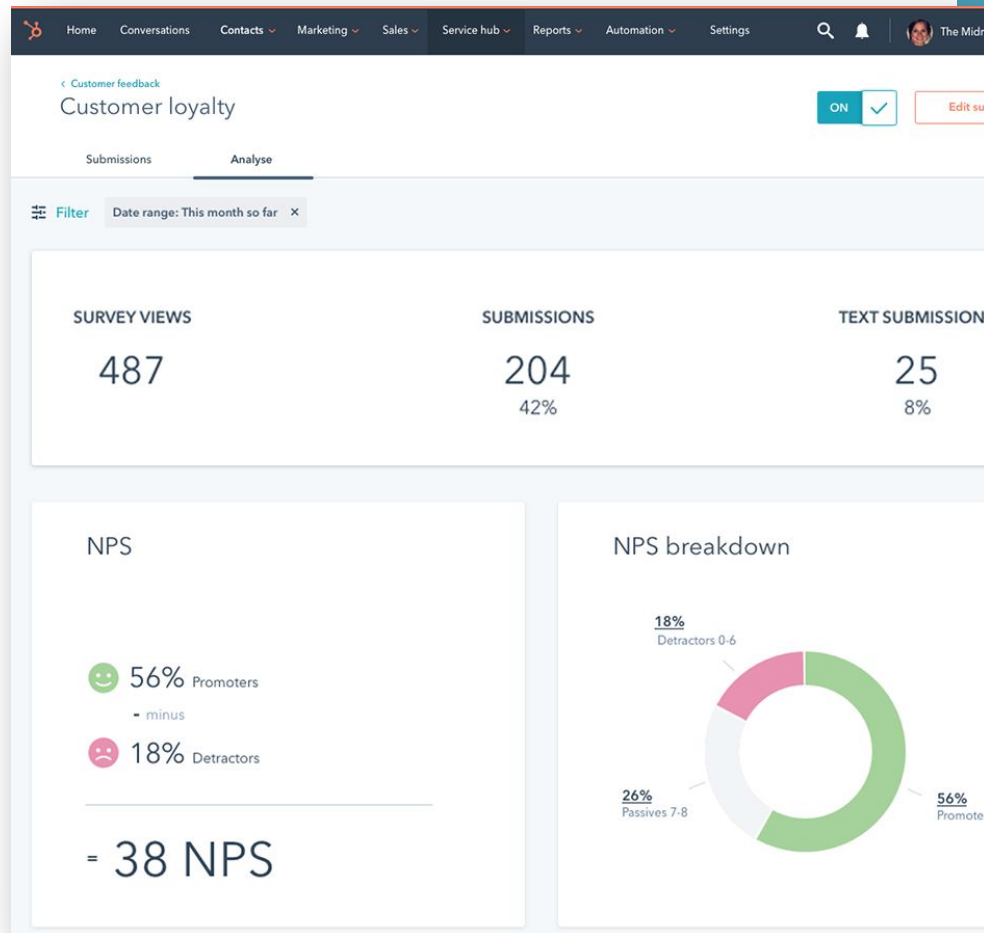
September 2

 You made a call on September 2

Service Hub Professional:

Feedback

Get a pulse on customer happiness, and deploy surveys to gather feedback that can be used to build a better customer experience.



Service Hub Professional:

Bots + Automation

Use bots to improve live chat efficiencies and scale 1-to-1 communications by routing customers to relevant help documentation, the appropriate chat agent, and more.

Automate common management tasks like creating tickets and tasks, alerting your team when customers take specific actions, and more.

The screenshot displays the HubSpot Helpdesk Automation interface. The top navigation bar includes 'Marketing', 'Sales', 'Service', and 'Automation'. The main header is 'Helpdesk Automation'. Below this, there are tabs for 'Actions', 'Settings', and 'Performance'. The 'Actions' tab is active, showing a workflow diagram. The workflow starts with an 'Enrollment triggers' block: 'Contact has filled out Event de-registration [SAVE]'. This is followed by a 'Create a ticket' block: '"Contact registration help form" and assign to Marcus Andrews'. The workflow ends with a checkered flag icon. To the right of the workflow is a 'Create a ticket' configuration panel. This panel has a teal header with a back arrow and a close button. It contains the following fields: 'Assign ticket to' (radio buttons for 'Contact's existing' and 'Specify a HubSpot owner', with 'Specify a HubSpot owner' selected and a dropdown for 'Marcus Andrews'), 'Ticket Pipeline' (dropdown for 'Support Pipeline'), 'Ticket Status' (dropdown for 'Waiting on us'), 'Ticket name' (text input 'Contact registration help form' with an 'Insert contact token' button), 'Source' (dropdown for 'Form' with a trash icon), 'Ticket description' (text input 'Help register these people as they come in.' with an 'Insert contact token' button and a trash icon), and a 'Set another ticket property' button. At the bottom are 'Save' and 'Cancel' buttons, and a trash icon.

Marketing Sales Service Automation

Helpdesk Automation

Actions Settings Performance

Enrollment triggers:
Contact has filled out Event de-registration [SAVE].

Create a ticket
"Contact registration help form" and assign to Marcus Andrews

Create a ticket

Assign ticket to

☐ Contact's existing

☒ Specify a HubSpot owner

Marcus Andrews

Ticket Pipeline

Support Pipeline

Ticket Status

Waiting on us

Ticket name

Insert contact token

Contact registration help form

Source

Form

Ticket description

Insert contact token

Help register these people as they come in.

Set another ticket property

Save Cancel

Service Hub:

Closely connected to CRM

Right out of the box, Service Hub is deeply connected to HubSpot CRM. Track contacts, companies, deals, tasks, tickets and more inside the #1 CRM for SMBs.

Already use a CRM system that you love like Salesforce? HubSpot has a fully supported native integration that is easy to set up and use (Professional and above.)

The screenshot displays the HubSpot Service Hub interface. At the top, there are navigation icons for 'New note', 'Email', 'Call', '+ Log activity', and a checkmark icon. Below these are tabs for 'Templates', 'Sequences', 'Documents', and 'Meetings'. The main content area shows a contact profile for 'Emily Keefe' at 'Xavier University'. The profile includes a circular profile picture, the name 'Emily Keefe', the company 'Xavier University', and an 'Actions' button. Below the profile is a section titled 'About Emily Keefe' with the text 'Became a Lead Date 12/06/2016 9:27 AM EST' and two buttons: 'View all properties' and 'View property history'. Another section titled 'Emily's Company' shows the Xavier University logo, name, and website URL 'http://xavier.edu'. To the right of the profile is a sidebar with a 'New note' button, an 'Email' button, a 'Call' button, and a '+ Log activity' button. Below these are tabs for 'Templates', 'Sequences', 'Documents', and 'Meetings'. The sidebar also shows a 'To' field with 'Emily Keefe (ekeefe@hubspot.com)', a 'From' field with 'Lauren Pacifico (lpacifico@hubspot.com)', and a 'Subject' field with 'Add a subject'. Below these fields is a text input area with the placeholder 'Type something brilliant...'. At the bottom of the sidebar is a 'December' calendar view showing a meeting with Emily Keefe. The meeting details include a profile picture, the text 'You have a meeting with Emily Keefe', a title 'Chat about Sales platform', and a description 'View or join the call: https://www.uberconference.com/ Dial-in number: 401-283-6228 PIN: 52890'. The duration is listed as '1 Hour'.

Service Hub:

Part of the HubSpot Platform

Sales Hub works in close concert with Marketing Hub, Service Hub, and hundreds of HubSpot Connect integrations. Add additional tools easily, whenever it makes sense for your team.

The screenshot displays the HubSpot Connect interface. At the top, the HubSpot logo is on the left, and navigation links for Software, Pricing, Resources, Partners, and About are on the right. The main heading is "HubSpot Connect" with the subtext "Explore and find integrations with apps and web services you use every day." Below this, there's a grid of integration cards. On the left, a sidebar titled "Filter integrations" includes a search bar and a list of categories: Advertising, Analytics and Data, Connector, Content, Customer Success, Ecommerce, Email, Events and Webinars, Lead Generation, Live Chat, New and Noteworthy, Productivity, Sales, Social Media, and Video. The integration cards shown are: Slack (FEATURED), Shopify for HubSpot (FEATURED), Zapier (CERTIFIED), SurveyMonkey (CERTIFIED), and Salesforce (CERTIFIED). Each card includes the app's logo, name, and a brief description of the integration.

HubSpot

Software Pricing Resources Partners About

HubSpot Connect

Explore and find integrations with apps and web services you use every day.

Showing 1 - 15 of 16

Filter integrations

Search

Categories

- Advertising
- Analytics and Data
- Connector
- Content
- Customer Success
- Ecommerce
- Email
- Events and Webinars
- Lead Generation
- Live Chat
- New and Noteworthy
- Productivity
- Sales
- Social Media
- Video

For Developers

FEATURED

Slack

Slack is a digital workplace that connects you to the people and tools you work with everyday. Tools like HubSpot. Get HubSpot notifications, tasks, and slash commands within Slack with this integration.

FEATURED

Shopify for HubSpot

Now live, this HubSpot built Shopify integration for shared customers. With it you'll be able to sync products, customers, and orders and enable true inbound for ecomm.

CERTIFIED

Zapier

An integration platform that allows you to connect your HubSpot CRM and Marketing data to all the other tools your team uses automatically, eliminating manual effort and saving time.

CERTIFIED

SurveyMonkey

Gain actionable insights into your prospects, leads and customers with SurveyMonkey.

CERTIFIED

Salesforce

Sync HubSpot with Salesforce a fast, reliable, and powerful integration between your databases. No technical s required.

HubSpot is so much more than software.



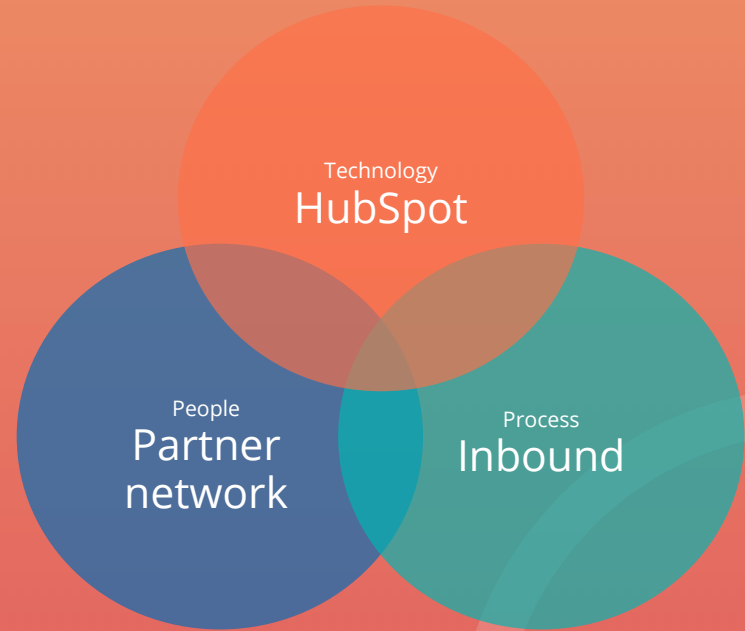
Unlimited phone and email support for Professional & Enterprise customers, for life



Connect with other HubSpot users through the HubSpot Forums or User Groups



Search the Knowledge Base for user guides and help docs



*Not applicable for our free or Starter tools



HubSpot diamond partner

- Scandinavia's oldest surviving HubSpot partner
- the HubSpot agency which has the highest retention rate in Europe
- Impact Award 2017 winner for sales enablement



Honkarakenne Ltd

[Read more >](#)